## Lecture 5

Review

## Card game



- $P_{1}$ takes the money if the card is red
- $P_{2}$ takes the money if the card is black

What is missing? Information state...

## Perfect information



- $P_{1}: 2$ information states (4 choices - R, F, r, f)
- $P_{2}$ : 2 information states ( 4 choices - M, P, m, p)


## Imperfect information



- $P_{1}: 2$ information states (4 choices - R, F, r, f)
- $P_{2}$ : 1 information state (2 choices - $\mathrm{M}, \mathrm{P}$ )


## Strategies v. actions



$$
\begin{aligned}
\text { Action } & =\text { move, choice, decision by players } \\
& \neq \text { strategy }
\end{aligned}
$$

## Strategy $\left(P_{1}\right)$

- Any rule for determining a move at every possible information state
- Maps information state into moves
- $P_{1}$ has 4 possible strategies: $s_{1} \in\{R r, R f, F r, F f\}$



## Strategy $\left(\mathrm{P}_{2}\right)$

$P_{2}$ has 4 possible strategies $s_{2} \in\{\mathrm{Mm}, \mathrm{Mp}, \mathrm{Pp}, \mathrm{Pm}\}$
(Perfect information)

$P_{2}$ has 2 possible strategies
$s_{2} \in\{\mathrm{M}, \mathrm{P}\}$
(Imperfect information)


If we know the players' strategies, can we predict the outcome?

## $P_{1}$ plays $R f$ and and $P_{2}$ plays $M$

- $P_{2}: 1$ information state ( 2 choices)


Expected payoff?

## Expected payoffs

- Strategy profile: $s=\left(s_{1}, \ldots, s_{n}\right)$
- Take, $s=\left(s_{1}, s_{2}\right)=(R f, M)$ (cards have equal probability)

$$
\begin{aligned}
& \pi_{1}(s)=2 \frac{1}{2}+(-1) \frac{1}{2}=\frac{1}{2} \\
& \pi_{2}(s)=(-2) \frac{1}{2}+1 \frac{1}{2}=-\frac{1}{2}
\end{aligned}
$$

- Expected payoffs to each player from each pair of strategies:

game in normal form!


## Underlying assumptions

- Maximize average grade (rationality)
- Partner has same exam and same payoffs
- Not able to contact your partner
- What would you do?
dominated strategy: some other strategy is better

$\uparrow$
strictly dominant strategy: better than all other alternatives


## Other coordination games

Balanced coordination

|  | Your partner |  |  |
| :---: | :---: | :---: | :---: |
|  | Power Points | Keynote |  |
| You | Power Point | 1,1 | 0,0 |
|  | Keynote | 0,0 | 1,1 |
|  |  |  |  |

Unbalanced coordination


Battle of the sexes

|  | Your partner |  |
| :---: | :---: | :---: |
|  | Power Points | Keynote |
| You | Power Point | 1,2 |
| 0,0 |  |  |
|  | Keynote | 0,0 |
| 2,1 |  |  |
|  |  |  |

## A Three-Client Game

- If the two firms approach the same client, then the client will give half its business to each
- Firm 1 is too small to attract business on its own, so if it approaches one client while Firm 2 approaches a different one, then Firm 1 gets a payoff of 0
- If Firm 2 approaches client B or C on its own, it will get their full business. However, A is a larger client, and will only do business with the firms if both approach A.
- Because $A$ is a larger client, doing business with it is worth 8 (and hence 4 to each rm if it's split), while doing business with B or C is worth 2 (and hence 1 to each firm if it's split).

Nash: best response given what the other firm does

No strictly dominant strategy No straggly dominated strategy

|  | Firm 2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |
| Firm 1 | 4,4 | 0,2 | 0,2 |  |
|  | A | 0,0 | 1,1 | 0,2 |
|  | C | 0,0 | 0,2 | 1,1 |

## Back to presentation-exam...

- Maximize average grade (rationality)
- Partner has same exam and same payoffs
- Not able to contact your partner
- What would you do?
- Nash: Best strategy, given your partner's decision


Nash is not necessarily the best outcome!

## Today

- Formalize Mixed Strategies
- Formalize Nash Equilibrium
- The Fundamental Theorem of game theory
- How to find find Nash equilibria


## Next class

- Pareto and social optimality
- Weakly donated v. strictly dominated Strategies
- Dynamic games

Then:

- Evolutionary game theory
- Fitness as a result of interaction
- Evolutionarily stable strategies

Then:

- Modeling network traffic using games

